

# Aaron Longa

Phone: (650) 302 -8021 Email: [aaronlonga723@gmail.com](mailto:aaronlonga723@gmail.com)

LinkedIn Profile: <http://www.linkedin.com/in/alonga>

248 Seaside St. Santa Cruz, CA 95064

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## ***Education***

University of California Santa Cruz; Santa Cruz, CA  
Business Management Economics Double B.A. Degree

Sept. 2011- June 2015  
3.33 GPA

## ***Related Knowledge and Skills***

- Accomplished in public speaking including persuasive, demonstration, and informative speeches
- Proficient in Microsoft office suite
- Fluent in conversational Spanish
- Management and group leadership skills for most types of personalities
- Taking economic, math, business, accounting, and management classes during UCSC undergraduate career
- Highly organized, manages my time efficiently, detail orientation on all tasks, and follow through on projects
- Able to use and navigate window, osx, and linux software
- Can read and understand contract and law jargon

## ***Relevant Courses***

- Single variable calculus applied to economics Spring 2012
- Integral calculus in one variable and differential calculus in several variables in application to economics
- Linear Algebra Fall 2013
- Learned the fundamental conceptual theory of linear algebra and the ability to apply it in an economic context
- Application of Intermediate Micro theory Fall 2012
- Application of economic calculus to the various consumer and producer decision making scenarios
- Introduction to Econometrics Spring 2013
- Learned how to use the basics of R statistics with over 200 rows of data analyzed
  - Learned how to apply statistical theory to economic studies
- Managerial Economics Fall 2013
- Applied the intermediate micro economic theory to managerial situations
- Natural Resource Economics Fall 2013
- Applied intermediate micro economic theory and ecological concepts to calculate how to efficiently allocate and use natural resources
- Agroecology Fall 2012
- Learned and applied the techniques to produce organic vegetables in a medium sized garden plot
- Intermediate Applied Econometrics Winter 2014
- Learned how to import and analyze data in R using regression economic analysis to write econometric equations
- Intermediate Management Science Spring 2014
- Learned how to quantify managerial situations into equations that aide managers in their work
- Business Strategy Spring 2014
- Learned many business strategy techniques and terms and applied them in a international business strategy game simulation among my classmates